

CABLE TV INTERNET BID COMPARISONS

COMPANY	SERVICE	PRICE	TERM
Fiber Now/OpticalTel	Flex Bulk Channel Lineup including High Definition	62.95 Per unit	3 % annual increase
	three (3) wireless Stream TV Boxes with Voice Remote		10 year agreement
	Cloud DVR Service HD & 4K Capable (250 hours of storage)		No rebroadcast fee
	500/500 Mbps Internet Symmetrical Speeds to each unit		Door Fee \$475.00 per unit
	whole home wireless mesh system		payable to
	fiber to the unit infrastructure (full property redundancy)		the Association
	Dedicated Account Manager throughout term of agreement.		\$5000 for Legal Fees
Hotwire/Fusion	HD Digital Access Package: Local Networks, sports stations	69.99 per unit	3.5% annual increase
	commercial free music, Plus Channels like TLC, NFL Network, USA		10 year agreement
	HGTV, and Bravo		Door Fee \$400.00 per unit
	Sports Package: Includes NFL RedZone, Pac-12, World Fishing		one time payment to the
	Outdoor Channel and more.		Association.
	Three (3) Fision TV + HD Boxes: Includes voice activated remote		\$5000 for Legal Fees
	Cloud DVR Storage 100 hours included, assessable from multiple		
	devices.		
	Access to features like reply TV and On-Demand, both free & Paid		
	content		
	High Speed Internet 300: 300 Mbps download and 300 Mbps		
	upload		
	Two (2) wireless router: Wireless speeds are not Guaranteed		
	and can fluctuate based on end users equipment and other		
	environmental factors.		

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QXC			
The Navy Bulk TV & Internet	The "Navy" channel tier	70.56 per unit	4% Annual Escalator
	includes three (3) Nokia 4K HDR 8000 set top boxes		10 Year Term
	includes three (3) Backlit Voice Remotes		Minimum 2 year term on
	includes video streams		TV, 10 Year Term on
	120 + HD Networks - no repeat SD programming		Internet
	stingray music 50 channels		50% credit for services
	Catch-up TV - replay live TV up to 72 hours		every month for 12 months
	Free Multi Room Cloud DVR Service		a value of \$111.767.00
	Internet Service Includes:		
	symmetrical speed of 500/500 Mbps per unit		
	one (1) complimentary static IP per unit		
	In home managed WIFI:		
	Dual Band Password Protected WIFI Networks		
	One (1) Mikrotik WIFI 6 Router (4 x 4 MIMO/802.11ax)		

QXC			
The Admiral Bulk TV & Internet	The "Admiral" channel tier	75.56 per unit	4% Annual Escalator
	includes three (3) Nokia 4K HDR 8000 set top boxes		10 Year Term
	includes three (3) Backlit Voice Remotes		Minimum 2 year term on
	includes video streams		TV, 10 Year Term on
	175 + HD Networks - no repeat SD programming		Internet
	stingray music 50 channels		50% credit for services
	Catch-up TV - replay live TV up to 72 hours		every month for 12 months
	Free Multi Room Cloud DVR Service		a value of \$119,687.00
	Internet Service Includes:		
	symmetrical speed of 500/500 Mbps per unit		
	one (1) complimentary static IP per unit		
	In home managed WIFI:		
	Dual Band Password Protected WIFI Networks		
	One (1) Mikrotik WIFI 6 Router (4 x 4 MIMO/802.11ax)		